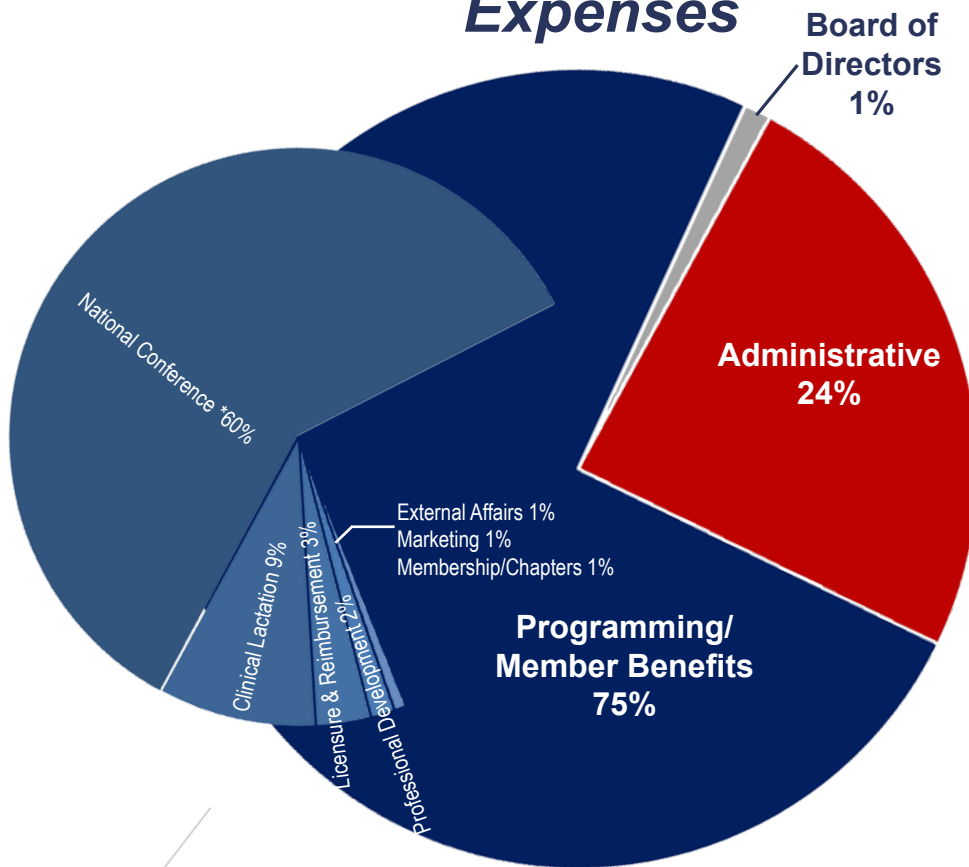


2017 USLCA Financial Update

Did you ever wonder if your membership really makes a difference? USLCA's expenses are broken into fixed expenses (what it takes to run the organization) and flexible expenses (extra projects that work to promote the IBCLC in the US.)

As revenue increases, more dollars become available for these special projects and our impact can become more meaningful. Your membership really does count!

Expenses



Board of Directors

Travel for annual board meetings

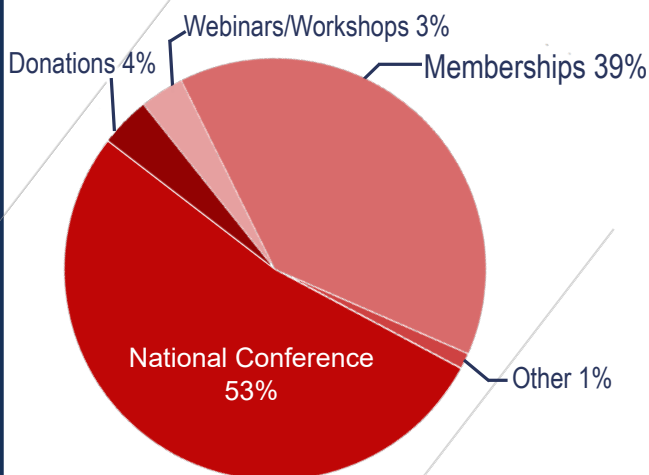
Programming

Membership & Chapters
 Clinical Lactation
 Journal Editor & Publisher
 Licensure & Reimbursement
 Professional Licensure Consultant
 Advocacy and Outreach
 Professional Development
 Webinar Software
 Providership Fees
 Regional Workshops
 External Affairs
 Representation of the IBCLC in national forums
 Marketing
 Marketing plans
 National Conference

Administrative

Membership Database
 Website
 Legal and Accounting Services
 Employee Salaries
 Operations

*National conference expenses are handled separately from the general operating budget



Income

2018 At a Glance

Membership: 2500 Members
Reserves: \$237,000
2018 Budget Total: \$315,000
 Fixed Expenses \$230,000
 Flexible Expenses \$85,000

